

# A Brief History of the Potential Outcomes Approach to Causal inference

Kyungseon Lee

Seoul National University

July 7, 2022

## ① Introduction

## ② Neyman

## ③ Fisher

## ④ Rubin

Two most important early developments (1920s)

- Introduction of **potential outcomes in randomized experiments** by Neyman
- Introduction of **randomization as the "reasoned basis"** for inference by Fisher

The language and reasoning of potential outcomes in **observational study settings** by Rubin

- Only limited awareness of the concept of the assignment mechanism

# Potential outcomes and the assignment mechanism before Neyman

- In discussion by the philosopher and economist Mill(1973)
  - "If a person **eats** of a particular **dish**, and **dies** in consequence, that is, would not have died if he had not eaten of it, people would be apt to say that eating of that dish was the **source** of his death"

$Y(\text{eat dish}) = \text{death}$

$Y(\text{not eat dish}) = \text{not death}$

# Neymans's potential outcome notation in randomized experiments

- $U_{ik}$  : potential yield,  
-  $i = 1, \dots, v$  : variety,  $k = 1, \dots, m$  : plot
- $a_i = \frac{1}{N} \sum_{k=1}^m U_{ik}$  : best estimate of yield of  $i$ th variety
- $x_i$  : sample average of the  $n$  plots actually exposed to the  $i^{\text{th}}$  variety

$$E(x_i - x_j) = a_i - a_j$$

- $\rightarrow$  The difference in observed means,  $x_i - x_j$ , is **unbiased** for the causal estimand,  $a_i - a_j$

# Neymans's formalism made three contributions:

- 1 Explicit notation for **potential outcomes**
- 2 Implicit consideration of something like the **stability assumption**
- 3 Implicit consideration of a model for the assignment of treatments to units that corresponds to the **completely randomized experiment**.

## Earlier hints for physical randomizing before Fisher

- "Student" (Gossett, 1923)
  - "If now the plots had been **randomly** placed..."
- Fisher and MacKenzie (1923)
  - "Furthermore, if all the plots were **undifferentiated**, as if the numbers had been mixed up and written down in **random order**"

# Fisher's proposal to randomize treatments to units

- Neyman
  - Although he **developed his notation** to treat data as if they arose from what was later called a completely randomly assigned experiment,
  - He did not take the further step of **proposing the necessity of physical randomization** for credibly assessing causal effects.
- Fisher
  - He proposed the **physical randomization** of units and furthermore developed a distinct method of inference based for this special class of assignment mechanisms, that is, **randomized experiments**.



# The observed outcome notation in observational studies for causal effects

- Fisher's p-values and Neyman's notation for potential outcomes **were not used for** causal inference in **observational** studies.
- Researchers continued building models for **observed outcomes** rather than thinking in terms of potential outcomes.

$$Y_i^{\text{obs}} = Y_i(W_i) = W_i \cdot Y_i(1) + (1 - W_i) \cdot Y_i(0) = \begin{cases} Y_i(0) & \text{if } W_i = 0 \\ Y_i(1) & \text{if } W_i = 1 \end{cases}$$

# Early uses of potential outcomes in observational studies in social sciences

- The use of potential outcomes in the analysis of **demand and supply functions** specifically.
  - imaginable price ( $\pi$ ), total demand  $n(p)$ , total supply  $a(p)$
  - What are the functions  $n(\pi)$  and  $a(\pi)$  ?
- Similarly, Haavelmo writes:
  - total income( $r$ ), **total amount for consumption**( $\bar{u}$ )
  - $\bar{u} = \alpha * r - \beta$

# Potential outcomes and the assignment mechanism in observational studies: Rubin(1974)

- ① He puts the potential outcomes center stage in the analysis of causal effects, irrespective whether the study is an **experimental one or an observational one**.
- ② He discusses the **assignment mechanism** in terms of the potential outcomes.